

Q3 2019/20 Key Achievements & Milestones

Lenovo

“Last quarter, despite the geopolitical uncertainties and industry-wide supply shortages, we delivered a record-setting performance with geographical balance, operational excellence, and solid strategy execution. Both group revenue and pre-tax income reached all-time highs. These core competencies not only enable us to seize the opportunities of technology transformation and drive sustainable growth, but also help us address the challenges we face today.”

Yang Yuanqing
Lenovo Chairman and CEO

GROUP OVERVIEW


US\$14.1B


All time group revenue record of US\$14.1 billion

PTI grew 11% year-on-year to a record high of US\$390 million



Net income up 11% year-on-year to US\$258 million

PC & SMART DEVICES



Record revenue of US\$11.1 billion and PTI of US\$684 million



#1 global PC company with a market share of 24.3%, up 1.6 points for calendar year 2019

MOBILE BUSINESS



Fifth consecutive quarter of profitability



razr signals re-entry to the premium segment

DATA CENTER



Server shipments grew by 18% year-on-year



Non-hyperscale grew nearly 16% reaching its highest revenue in four years