

# FY 2019/20 Key Achievements & Milestones

Lenovo

“Amid one of the most significant periods of global change and transformation we have ever seen, Lenovo has also transformed its business significantly over the past year, reaching record PTI of US\$1.02 billion and near record revenue of US\$50.7 billion. I could not be prouder of our performance over the last year and how we have responded to the global pandemic, as both a business and a corporate citizen. While the world continues to face uncertain times ahead, I’m confident Lenovo will leverage its operational excellence and global footprint to continue implementing our 3S strategy and grasp the opportunities from the ‘new norm’ of work-from-home, study-from-home and new infrastructure demands.”

Yang Yuanqing  
Lenovo Chairman and CEO

## GROUP OVERVIEW



Full-year revenue exceeded US\$50 billion for second consecutive year

Strong pre-tax income of US\$1.02 billion, up 19% year-on-year



Net income of US\$665 million, up 12% year-on-year

## PC & SMART DEVICES



Record revenue of almost US\$40 billion



Retained #1 leadership of global PC market with share of 24.5% for the full year

## MOBILE BUSINESS



Improved PTI by US\$96 million



Maintained #2 position in stronghold of Latin America and improved PTI year-on-year

## DATA CENTER



Non-hyperscale revenue grew 5.3% year-on-year



High Performance Computing extended #1 leadership of super-computing rank - 173 designs worldwide