

FY 2020/21 Key Achievements & Milestones

Lenovo

“Last quarter, we delivered our fastest growing quarter in almost a decade and closed the fiscal year with the new milestone of passing US\$60 billion in revenue and significant growth in profit to a new record. These historic highs were achieved by leveraging our core competencies of clear strategy, innovative products, operational excellence, and global-local model to meet the new needs in the New Normal. Looking forward, we will capture the huge growth opportunities created by the market trends of information consumption upgrade, infrastructure upgrade and application upgrade to drive long-term sustainable growth and ensure we can build an even smarter future in the years ahead.”

Yuanqing Yang
Lenovo Chairman and CEO

Fiscal Year 2020/21

Revenue in USD:

\$60.7B

Pre-Tax Income in USD:

\$1.8B

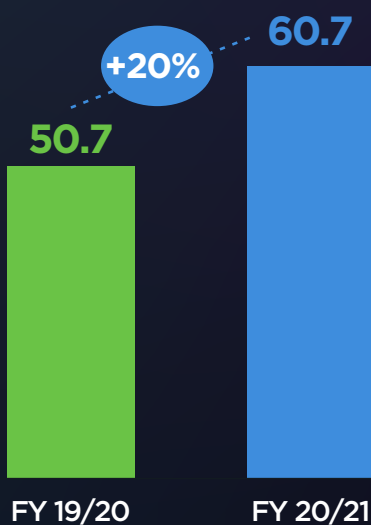
Net Income in USD:

\$1.2B

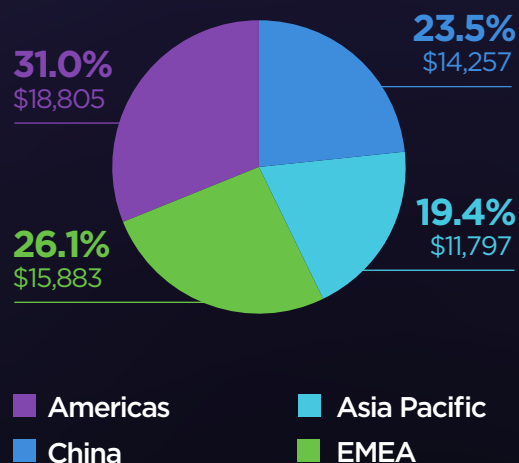
Earning per Share:

9.54 US Cents per share

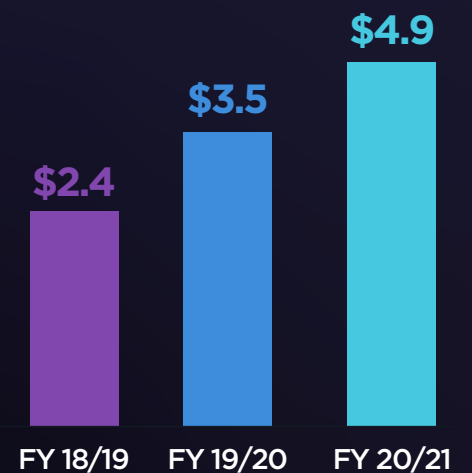
REVENUE US\$B



REVENUE ANALYSIS by Geography (US\$B)



SOFTWARE & SERVICES REVENUE (US\$B)



#1 WW PC Share of 23.8%

\$6.3B Data Center Group Record FY Revenue

Mobile Business Group FY Rev Growth Y/Y **9%**

TOP 25 Gartner Global Supply Chain Ranking

6.7% Record PC and Smart Devices Margin

5 Consecutive Quarters Data Center Group Revenue Outperforming Market

21% Latin America Mobile Business Group Mkt Share

TOP 100 Corporate Knights ESG Rankings

2020/21财年 业绩亮点与里程碑

Lenovo 联想

“联想在2020/2021财年第四季度以近10年来最快增速助力全年整体营业额首次突破4000亿人民币大关，盈利同样大幅增长，创历史新高。达成这个全新里程碑，是我们凭借清晰的战略、创新的产品、卓越的运营以及全球资源、本地交付的核心竞争力，最大程度地满足新常态下新需求的结果，”联想集团董事长兼CEO杨元庆表示。

“展望未来，我们将牢牢把握信息消费升级、信息基础设施升级及应用升级这三大市场趋势所释放的巨大机遇，推动公司长期可持续的增长，开创更加智慧的未来。”

杨元庆
联想集团董事长兼CEO

2020/21财年

营业额:

4116亿人民币

税前利润:

120亿人民币

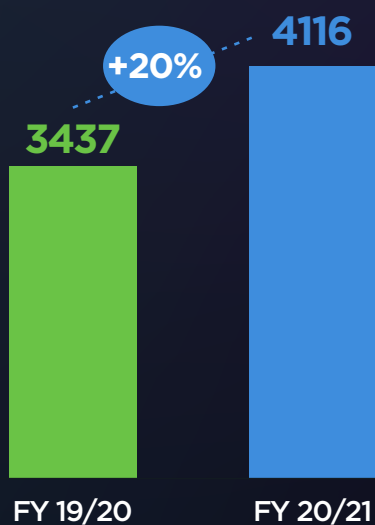
净利润:

80亿人民币

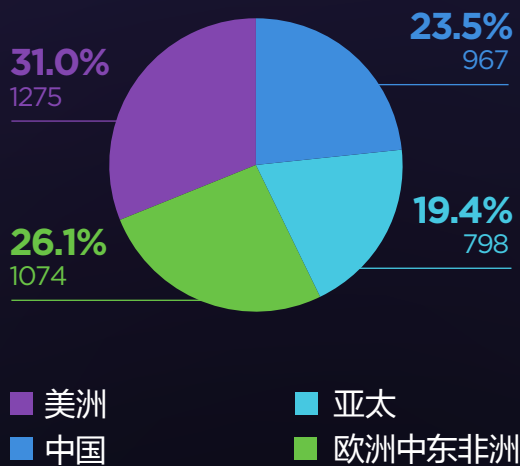
每股盈利:

0.6462元人民币

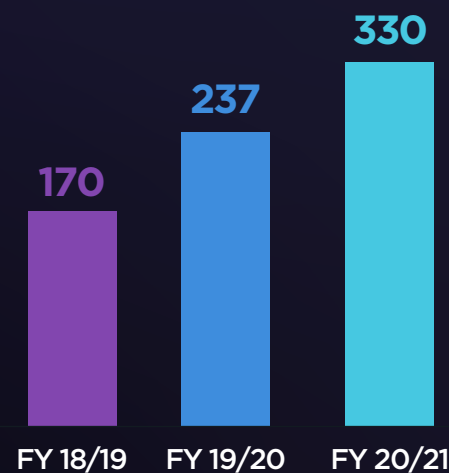
营业额 (亿人民币)



各大区营业额 (亿人民币)



软件与服务营业额 (亿人民币)



#1 全球个人
电脑市场
份额 23.8%

429 亿人民币
数据中心业务营业额达新高

移动业务
营业额
年比年提升 9%

TOP 25
Gartner 全球供应链 25 强

6.7%
个人电脑与智能设备
利润率创历史新高

5
数据中心
业务营业额
连续 5 个季度
增速超 20%

21%
拉美移动业务市场份额

TOP 100
入选《企业绅士》
全球 100 家企业
可持续发展
年度指数榜